

# INVESTOR UPDATE

PT Garuda Indonesia (Persero) Tbk.



March 2013 Edition

In March 2013, Garuda Indonesia Group carried 2,046,400 passengers, increased 26.7% year on year, while frequencies was up by 25%. The RPK's (Revenue passenger kilometres) grew 20% against 14.8% growth in production capacity (Available Seat Kilometres /ASK). As a results, the group seat load factor improved by 3.41 percentage points to 78.7%. Our aircraft utilization in March turn into 10:58 hours per day, recorded 4 minutes better compares to the same month last year. We received another 2 (two) aircrafts Bombardier CRJ1000 NextGen and 3 (three) Airbus A320-200 during March 2013.

## ■ Domestic Passenger Services

During the month of March, production capacity (ASK) of our domestic service recorded 10.8% growth, while our Domestic's RPK increase by 12.7%. This had sent our Domestic passenger service load factor increased 1.36 percentage points to 79.2%. The number of passenger carried increased by 14.8% to 1,271,789 passenger.

## ■ International Passenger Services

We carried 344,237 passenger on international service, represent 12.1% higher than prior corresponding period. Our international passenger service traffic (RPK) was up 13.2% from previous year, against 4.3% growth in capacity (ASK). Therefore, international passenger services SLF increased 6.35 percentage points to 80.4%.

## ■ Citilink

Another outstanding performance posted by Citilink. Citilink's growth more than double in capacity, traffic and passenger. The number of passenger carriage increased 114.7% year on year against a 113.6% growth in capacity (ASK). Citilink's RPK was up 115.5% from previous year. Consequently, seat load factor improved by 0.6 percentage points to 71.6%. During March 2013, Citilink added 3 (three) units A320-200 into its fleet, hence total Citilink's fleet consist of 25 aircrafts. Start in March 11th, Citilink add new route Batam-Pekanbaru.

## ■ Fleet Structure

	March 2012	March 2013
<b>Garuda</b>	<b>81</b>	<b>87</b>
<b>Narrow Body</b>	<b>64</b>	<b>70</b>
Boeing 737-300	5	3
Boeing 737-400	1	0
Boeing 737-500	5	5
Boeing 737-800 NG	53	55
Bombardier CRJ1000 NextGen	-	7
<b>Wide Body</b>	<b>17</b>	<b>17</b>
Boeing 747-400	3	2
Airbus A330-200	8	9
Airbus A330-300	6	6
<b>Citilink</b>	<b>9</b>	<b>25</b>
Boeing 737-300	5	6
Boeing 737-400	1	1
Airbus A320-200	3	18
<b>Total Fleets</b>	<b>90</b>	<b>112</b>

## ■ Appendix 1. Monthly Operating Statistic, March 2013

### Group Total

	March			Year to date		
	2012	2013	Change	2012	2013	Change
Pax Carried	1,614,742	2,046,400	26.7%	4,607,912	5,561,249	20.7%
ASK (000)	3,055,216	3,506,953	14.8%	8,568,110	9,960,325	16.2%
RPK (000)	2,301,262	2,761,016	20.0%	6,236,649	7,420,510	19.0%
SLF *	75.32%	78.73%	3.41	72.79%	74.50%	1.71
Aircraft Utilization	10:54	10:58	00:04	10:41	11:04	00:23
Frequencies	12,440	15,547	25.0%	35,817	44,224	23.5%
OTP *	81.47%	86.75%	5.28	86.40%	87.90%	1.50
Cargo Carried (Ton)	23,579	28,813	22.2%	65,488	81,334	24.2%
CLF *	45.96%	44.66%	-1.30	45.39%	43.80%	-1.59
Fuel Price (USD/Liter)	0.96	0.93	-3.0%	0.92	0.92	0.0%

### Domestic

	March			Year to date		
	2012	2013	Change	2012	2013	Change
Pax Carried	1,107,371	1,271,789	14.8%	3,195,996	3,451,589	8.0%
ASK (000)	1,227,557	1,359,980	10.8%	3,551,325	3,959,491	11.5%
RPK (000)	955,278	1,076,880	12.7%	2,764,601	2,923,133	5.7%
SLF *	77.82%	79.18%	1.36	77.85%	73.83%	-4.02

### International

	March			Year to date		
	2012	2013	Change	2012	2013	Change
Pax Carried	306,949	344,237	12.1%	834,492	922,236	10.5%
ASK (000)	1,607,203	1,675,997	4.3%	4,372,810	4,758,098	8.8%
RPK (000)	1,189,382	1,346,733	13.2%	3,021,018	3,576,484	18.4%
SLF *	74.00%	80.35%	6.35	69.09%	75.17%	6.08

### Citilink

	March			Year to date		
	2012	2013	Change	2012	2013	Change
Pax Carried	200,422	430,374	114.7%	577,424	1,187,424	105.6%
ASK (000)	220,455	470,976	113.6%	643,975	1,242,736	93.0%
RPK (000)	156,603	337,403	115.5%	451,030	920,893	104.2%
SLF *	71.04%	71.64%	0.60	70.04%	74.10%	4.06

### Notes:

- Change in SLF & CLF is measured in percentage point change.
- Number of passenger carried is calculated on the basis of origin/destination, regardless of the number of stage lengths undertaken.
- All figures are for GA and Citilink, except for aircraft utilization and OTP are for mainbrand only.

#### PT GARUDA INDONESIA (Persero) Tbk.

2nd Floor Management Building, Garuda City,  
Soekarno-Hatta International Airport  
Jakarta, Indonesia

#### INVESTOR RELATION DESK

Phone : +62 21 2560 1201  
E-mail: investor@garuda-indonesia.com  
Website: www.garuda-indonesia.com/investor-relation